

Table D
2004 Utah Market Share Report
GROUP A & H

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	IHC Health Plans Inc.	34.31%	\$557,656,387
2	Regence Blue Cross Blue Shield of Utah	18.46%	\$299,948,684
3	Altius Health Plans	14.73%	\$239,314,027
4	United Healthcare Ins Co	7.00%	\$113,789,657
5	Healthwise	3.10%	\$50,392,333
6	United HealthCare of Utah Inc	2.87%	\$46,718,879
7	Educators Mut Ins Assoc	2.02%	\$32,862,640
8	Ace American Ins Co	1.66%	\$26,926,657
9	Metropolitan Life Ins Co	1.32%	\$21,483,264
10	Aetna Life Ins Co	1.00%	\$16,231,041
11	Hartford Life & Accident Ins Co	0.98%	\$15,936,469
12	Cigna Healthcare of Utah, Inc.	0.75%	\$12,201,758
13	IHC Benefit Assur Co Inc	0.74%	\$11,952,087
14	Standard Ins Co	0.61%	\$9,880,478
15	Delta Dental Ins Co	0.55%	\$8,942,986
16	Unum Life Ins Co Of Amer	0.55%	\$8,889,769
17	Deseret Mut Ins Co	0.54%	\$8,741,050
18	Mega Life & Health Ins Co The	0.46%	\$7,521,900
19	Companion Life Ins Co	0.42%	\$6,820,484
20	American Medical Security Life InsCo	0.33%	\$5,319,600
TOTAL FOR TOP 20 RANKED INSURERS		92.39%	\$1,501,530,150
TOTAL FOR ALL 216 INSURERS WRITING THIS LINE		100.00%	\$1,625,208,870